

Questions for Northwest Ohio Corrections, Ohio

RFP #2023-003: Inmate Health Care & Mental Health Services

Questions emailed to Kelsey Goebel, Accounts Purchasing Assistant @ kelsey.goebel@ccnojail.org on July 27, 2023.

Question #1 – Attachment A

Attachment A shows cap expenses from 2021 through May 2023. Can you please specify what each cap represents in relation to the services rendered to each cap (example: how much of each cap is for pharmacy expenses)?

- a. The current contract provides a cap for pharmaceutical and the other cap includes x-rays, labs, hospital and specialized visits, TB tests, etc. As you can see after the cap has been expended, CCNO covers the costs.

Question #2 - Rx/month

What is the average number of prescriptions filled per month for the past 12 months?

- a. Answer provided by current vendor; SHP - Average 1,000 RX per month

Question #3 - Packaging

What type of medication packaging (blister cards, vials, strips, other) do you currently use, and do you wish to keep the same packaging system?

- a. Blister cards

Question #4 - Quantities

How many days' worth of medication (7, 14, 30 days) is typically dispensed for routine medication orders and do you wish to keep it the same?

- a. Answer provided by current vendor; SHP – 30 days. CCNO will take the recommendation of the provider.

Question #5 – 340B

Who is the 340B covered entity that your current medical or pharmacy vendor has negotiated with on behalf of CCNO to obtain cost savings on HIV and other costly medications?

- a. ODRC has a reimbursement plan as well as Ryan White Foundation.

Question #6 - Inspections

How often does your current pharmacy vendor provide, or coordinate, inspections of the medication areas at your facility?

- a. Answer provided by current vendor; SHP – Quarterly

Question #7 - Utilization Data

Knowledge of medication utilization data is extremely important for medical bidders in determining a final and accurate bid rate in response to your solicitation. Not providing this actual medication utilization data to all bidders will result in a competitive advantage to your incumbent medical vendor who already has this information and knows those costs.

Because public money is used to pay for pharmacy services and medications under the current contract, our understanding is that medication utilization and cost information would not be considered proprietary and can be readily separated by your current medical vendor or their subcontracted pharmacy.

- Can CCNO please request a two-month report for April 2023 and May 2023 with actual pharmacy dispensing data detailed by line item reflecting the fill date, medication name and strength, quantity dispensed, and medication price (with patient names redacted) as an addendum to the RFP?
- a. Answer provided by current vendor; SHP – Attached are utilization reports only , as pricing under the current vendor is confidential.

Question #8 - Electronic Reconciliation

Many correctional institutions within the industry are using electronic check-in and return programs for inventory management. Manual daily order check-in and return processing time can be decreased by up to 75%, medication diversion potential is virtually eliminated, and CCNO will have full accountability of all medications received by, and returned from, your facility for accounting purposes.

- What is the name of your current barcode electronic order reconciliation (check-in) and medication return management system that is provided by your current medical vendor?
- Would you find value in adding this requirement to your current solicitation for bidders to provide a free solution for electronic inventory management if a solution is not currently in place?
- a. The current provider does not use an electronic barcode. It will not be a requirement but it can be part of the proposal if the bidders choose to.

Answer provided by current vendor; SHP – These functions are completed through the current pharmacy vendor's proprietary online customer portal.

Question #9 - Online Reporting Access

Many correctional institutions within the industry have fingertip access to meaningful and actionable electronic reporting. Analyzing prescriber ordering trends and expenditures to better manage facility operations is critical to your administrative team and dependent upon reliable and accurate reporting.

- What is the name of the current online reporting dashboard used by facility and county administrative staff to access meaningful and accurate reporting?
- Would you find value in adding this requirement to your current solicitation for bidders to provide a no cost solution for online reporting so your facility-level staff and administrators can access online reports 24/7/365 if a solution is not currently in place?
- a. It will not be a requirement but it can be part of the proposal if the bidders choose to.

Question #10

Does CCNO have a board of pharmacy issued Terminal Distributor of Dangerous Drugs (TDDD) permit that allows for stock medications to be kept on site for first dose and emergency needs?

- If so, what is the Class and Category of the TDDD permit?
- a. Answer provided by current vendor; SHP – Terminal Clinic License Category 3, expires 2025.

Question #11 - Current Pharmacy Pricing Structure

Regarding the cost pool for pharmaceuticals before those expenses become the responsibility of CCNO?

- Once the cap is reached, are medications billed to CCNO at cost plus a dispensing fee for the remainder of that contract year?
 - if so, what is the dispensing fee?
 - If not, what is the pricing formula the medical vendor is using to bill CCNO for these medications and how are those costs audited by CCNO?
- Regarding credit on unused medications, once the cost pool is exceeded for pharmaceuticals and all medication costs are those of CCNO, does the current medical vendor or pharmacy also provide credits on returned medications directly back to CCNO?
- a. Answer provided by current vendor; SHP – No additional dispensing fee. The pricing formula is proprietary to the current vendor. Yes, credits are issued on returned medications back to CCNO.

Question #12 - Independent Pharmacy Benefits for CCNO

On RFP Page 4 it states, “Bidders may, but do not need to, submit alternate proposals. If a bidder submits alternate proposals, the Corrections Commission may, at its option, select any of the proposals based on the determination as to which proposal is most favorable.”

RFP Page 11, Section 3.02 states, “The Corrections Commission reserves the right to reject any and all proposals at any time, either before or after the opening of proposals, or to award the contract in whole or in part.”

Independently contracting your pharmacy services has potential benefits over incorporating pharmacy into a comprehensive health services model. As an individual discipline, a pharmacy will provide a checks and balance system that will independently monitor for and directly report to CCNO, any irregular prescriber ordering habits, excessive medication utilization, cost effectiveness of medication selection, and compliance with local, state, and federal laws, rules and regulations.

- Would CCNO permit an informational response to your RFP along with a cost-plus dispensing fee-pricing model from industry-leading vendors that specialize in correctional-based medication dispensing and pharmacy program management?
- a. CCNO is interpreting it that we can allow alternative proposals.

April and May 2023

Medication	Number of Prescriptions
ACYCLOVIR 400MG TAB	2
ACYCLOVIR 800MG TAB	1
ALBUTEROL SUL 0.083% NEB	1
ALBUTEROL SULFATE HFA	30
ALLOPURINOL 300 MG TAB	1
AMIODARONE HCL 200MG TAB	4
AMITRIPTYLINE HCL 100 MG TAB	2
AMITRIPTYLINE HCL 25 MG TAB	4
AMLODIPINE 5 MG TAB	23
AMLODIPINE BESYLATE 10MG TAB	48
AMOXICILLIN 500 MG CAP	65
AMOXICILLIN 500MG CAP	3
AMOXI-POT CLAV - 20 COUNT 875-125 TAB	1
AMOXI-POT CLAV 875-125 TAB	10
ARIPIRAZOLE 10MG TAB	8
ARIPIRAZOLE 15MG TAB	8
ARIPIRAZOLE 2MG TAB	9
ARIPIRAZOLE 5 MG TAB	4
ARIPIRAZOLE 5MG TAB	9
ATENOLOL 25MG TAB	4
ATORVASTATIN 10 MG TABLET	19
ATORVASTATIN 20 MG TABLET	2
ATORVASTATIN 40MG TAB	18
ATORVASTATIN 80 MG TABLET	10
AZITHROMYCIN 250MG TAB	14
AZITHROMYCIN 500MG TAB	1
BENZONATATE 100MG CAP	2
BENZONATATE 200MG CAP	8
BENZTROPINE MES 1MG TABLET	12
BETAMETH DIP AUG 0.05% CRE	1
BIKTARVY TAB	6
BRIMONIDINE TART 0.2% OP EYE	2
BUPROPION HCL 100MG TAB	7
BUPROPION HCL 75MG TAB	9
BUPROPION HCL ER (XL) 150MG XL TAB	2
BUPROPION HCL SR 150MG TAB	16
BUSPIRONE HCL 10MG TAB	35
BUSPIRONE HCL 15MG TAB	24
BUSPIRONE HCL 30MG TAB	4
BUSPIRONE HCL 5MG TAB	25
BUSPIRONE HCL 7.5MG TAB	21
CARBAMAZEPINE H 200MG TAB	4
CARBIDOPA-LEVODOPA 25-100MG TAB	8
CARVEDILOL 12.5MG TAB	4
CARVEDILOL 25MG TAB	8

Medication	Number of Prescriptions
CARVEDILOL 3.125MG TAB	4
CARVEDILOL 6.25MG TAB	8
CEPHALEXIN 500MG CAP	17
CETIRIZINE HCL 10 MG TAB	1
CHLORDIAZEPOXIDE 25MG CAP	8
CHLORHEXIDINE GLUC 0.12% SOL	2
CHLORPROMAZINE HCL 100MG TAB	1
CHLORPROMAZINE HCL 200MG	1
CHLORPROMAZINE HCL 50MG T	1
CIPROFLOXACIN HCL 500MG TAB	4
CITALOPRAM HBR 20MG TAB	9
CITALOPRAM HBR 40MG TAB	8
CLINDAMYCIN HCL 300 MG CAPSULE	42
CLINDAMYCIN HCL 300MG CAP	4
CLOBETASOL PROP 0.05% CRE	1
CLONIDINE HCL 0.1MG TAB	22
CLONIDINE HCL 0.3MG TAB	4
CLOPIDOGREL BISULFATE 75MG TAB	6
CYCLOBENZAPRINE HCL 10MG TAB	4
CYCLOBENZAPRINE HCL 5 MG TAB	6
DICYCLOMINE HCL 10MG CAP	4
DICYCLOMINE HCL 20MG TAB	4
DILTIAZEM HCL ER 180MG 24HR CAP	2
DIVALPROEX DR 500MG TAB	27
DIVALPROEX SOD DR H 250MG TAB	4
DOXAZOSIN MESYLATE 8MG TAB	1
DOXYCYCLINE HYCLA 100MG TAB	2
DOXYCYCLINE HYCLATE 100 MG CAP	9
DULOXETINE DR 30MG CAP	7
DULOXETINE DR 60MG CAP	19
ELIQUIS 5 MG TABLET	5
ENTECAVIR H 0.5MG TAB	1
ESCITALOPRAM 20MG TAB	3
FAMOTIDINE 20MG TAB	16
FAMOTIDINE 40MG TAB	11
FAMOTIDINE* 40MG TAB	7
FENOFIBRATE 54MG TAB	2
FLUOXETINE HCL 20MG CAP	17
FLUOXETINE HCL 40MG CAP	15
FLUTICASONE-SALM 113-14MCG BLI	2
FLUTICASONE-SALMET 100/50 AER	1
FUROSEMIDE 20MG TAB	4
FUROSEMIDE 40MG TAB	4
GABAPENTIN 100MG CAP	8
GABAPENTIN 300MG CAP	17
GABAPENTIN 400MG CAP	2

Medication	Number of Prescriptions
GABAPENTIN 600MG TAB	3
GLIMEPIRIDE 2 MG TABLET	1
GLIMEPIRIDE 4 MG TAB	1
GLIPIZIDE 10 MG TABLET	5
GLIPIZIDE 5 MG TABLET	4
HALOPERIDOL 10MG TAB	4
HALOPERIDOL 5MG TAB	4
HCTZ 12.5MG CAP	15
HYDROCHLOROTHIAZIDE 12.5 MG TAB	2
HYDROCHLOROTHIAZIDE 12.5MG TAB	1
HYDROCHLOROTHIAZIDE 25MG TAB	15
HYDROCHLOROTHIAZIDE 50 MG TAB	4
HYDROXYZINE HCL 25MG TAB	2
HYDROXYZINE PAMOATE 25MG CAP	26
HYDROXYZINE PAMOATE 50MG	8
HYDROXYZINE PAMOATE 50MG CAP	6
IBUPROFEN 400MG TAB	1
IBUPROFEN 600MG TAB	23
IBUPROFEN 800MG TAB	16
INDOMETHACIN 25MG CAP	4
INDOMETHACIN 50 MG CAP	4
INSULIN GLARGINE-YFGN 100 UNIT/ML SOLUTION	9
IRBESARTAN 150MG TAB	1
JANUVIA 100 MG TABLET	6
JARDIANCE 10MG TAB	2
JARDIANCE 25MG TAB	1
KERENDIA 10 MG TABLET	1
LACTULOSE 10GM/15ML SOL	4
LATANOPROST 0.005% EYE	2
LEVETIRACETAM 250MG TAB	8
LEVETIRACETAM 500 MG TABLET	23
LEVOTHYROXINE SOD 100MCG TAB	4
LEVOTHYROXINE SOD 75MCG TAB	5
LEVOTHYROXINE SODIUM 25MCG TAB	4
LEVOTHYROXINE SODIUM 88MCG TAB	5
LISINOPRIL 10MG TAB	21
LISINOPRIL 2.5 MG TABLET	1
LISINOPRIL 20MG TAB	13
LISINOPRIL 40 MG TAB	14
LISINOPRIL 5MG TAB	5
LITHIUM CARB 300MG CAP	8
LITHIUM CARBONATE 150MG CAP	12
LOSARTAN POTASSIUM 100MG TAB	5
LOSARTAN POTASSIUM 25MG TAB	5
LOSARTAN POTASSIUM 50MG TAB	21
MELOXICAM 15MG TAB	13

Medication	Number of Prescriptions
MELOXICAM 7.5MG TAB	20
METFORMIN HCL 1000MG TAB	17
METFORMIN HCL 500 MG TABLET	34
METHIMAZOLE 10MG TAB	2
METHIMAZOLE 5MG TAB-H	1
METHOTREXATE 2.5 MG TAB	4
METOPROLOL SUC ER 25MG TAB	1
METOPROLOL TART 25MG TAB	18
METOPROLOL TART 50MG TAB	1
METOPROLOL TART* 25MG TAB	4
MIRTAZAPINE 15MG TAB	19
MIRTAZAPINE 30MG TAB	69
MIRTAZAPINE 45MG TAB	37
MONTELUKAST SOD 10MG TAB	2
MONTELUKAST SODIUM 10 MG TAB	14
NAPROXEN 500MG TAB	67
NEBIVOLOL 5MG TAB	2
NORTRIPTYLINE HCL 10MG CAP	9
NORTRIPTYLINE HCL 50MG	2
NORTRIPTYLINE HCL 75MG CAP	1
NOVOLIN 70/30 INJ	6
NOVOLIN R 100UNITS/ML V	8
OLANZAPINE 10MG TAB	12
OLANZAPINE 2.5MG TAB	4
OLANZAPINE 20MG TAB	9
OLANZAPINE 5MG TAB	6
OLANZAPINE 7.5MG TAB	4
OMEGA-3-ACID ETHY EST 1GM	1
OXCARBAZEPINE 150MG TAB H	4
OXCARBAZEPINE H 300MG TAB	17
PANTOPRAZOLE SOD DR 40 MG TAB	16
PAROXETINE 20MG TAB H	8
PAROXETINE HCL H 30MG TAB	4
PENICILLIN V POTASSIUM 500MG TAB	12
PHENYTOIN SODIUM ER H 100MG CAP	1
PIOGLITAZONE HCL 45MG TAB	1
POLYMYXIN B-TRIMETHOPRIM EYE	1
PRAZOSIN HCL 1MG CAP	28
PRAZOSIN HCL 2MG CAP	10
PRAZOSIN HCL 5MG CAP	2
PREDNISONE 10MG TAB	5
PREDNISONE 20 MG TABLET	6
PROMETHAZINE HCL 25MG TAB	4
PROPRANOLOL HCL 10MG TAB	8
PROPRANOLOL HCL 20MG TAB	4
PROPRANOLOL HCL 40MG TAB	4

Medication	Number of Prescriptions
PYRIDOSTIGMINE BROMIDE 60MG TAB	1
QUETIAPINE FUM 200MG TAB	24
QUETIAPINE FUM 50MG TAB	12
QUETIAPINE FUMARATE 100MG TAB	20
QUETIAPINE FUMARATE 25MG	8
RISPERIDONE 1MG TAB	9
RISPERIDONE 2MG TAB-H	1
RISPERIDONE 3MG TAB	4
SERTRALINE HCL 100MG TAB	9
SERTRALINE HCL 25MG TAB	6
SERTRALINE HCL 50MG TAB	33
SMZ-TMP DS 800-160 TAB	5
SMZ-TMP DS 800-160MG TAB	1
SPIRIVA RESPIMAT 2.5MCG AER	1
SPIRONOLACTONE H 100MG TAB	1
SULFASALAZINE 500 MG TAB	2
TAMSULOSIN HCL 0.4MG CAP	15
TIMOLOL 0.25% EYE DROPS	2
TOPIRAMATE 100MG TAB H	9
TOPIRAMATE 25MG TAB H	4
TOPIRAMATE -H 50MG TAB	9
TRAMADOL HCL 50MG TAB	5
TRIAMCINOLONE 0.1% CREAM	2
TRIAMCINOLONE ACE 0.1% LOT	1
TUBERSOL (50 TESTS)	12
VALSARTAN-HCTZ 160-12.5 TAB	2
VENLAFAXINE HCL 100MG TAB	2
VENLAFAXINE HCL 37.5MG TAB	8
VENLAFAXINE HCL 50MG TAB	24
VENLAFAXINE HCL 75MG TAB	79
VIT D2 -ERGO 50,000 UNT CAP	1
VITAMIN D2 (ERGOCAL) - 4 CT 50,000 U CAP	3
WARFARIN SODIUM 1MG -H	4
WARFARIN SODIUM 2MG -H	4
WARFARIN SODIUM 4MG -H	4
XARELTO 20MG TAB	2