RFI # 2023 – 002 Inmate Telephone System, Video Visitation System, and Other Services

Addendum 2

CCNO expectations for the financial package should include a minimum annual guarantee (MAG) with a potential for increase on future contract years based on product usage.

IC Solutions Question Responses:

- 1. Prepaid and collect calls.
- 2. See attachment.
- 3. See attachment.
- 4. CCNO will not do an RFP.
- 5. We are asking our current provider.
- 6. Information is in the contract attached with the RFI.
- 7. If not it must specifically be noted in the final contract.
- 8. You can provide the initial proposal and include additional options as add-ons.
- 9.
- B Unit 2 phones 30 bed
- C Unit 3 phones 64 bed
- DF Unit 4 phones 24 bed
- DM Unit 2 phones 24 bed
- EM/EA/ED Unit 5 phones 48 bed
- Medical 2 phones
- J1/J2 Unit 4 phones each 70 bed each
- K1/K2 Unit 4 phones each 64 bed each
- L Unit 4 phones 64 bed
- M1/M2 Unit 3 phones each 70 bed each
- Intake 2 phones

10. 2022: 557

- Jan = 530
- Feb = 524
- Mar = 528
- Apr = 559
- June = 550
- July = 573
- Aug = 575
- Sep = 573
- Oct = 586

- Nov = 576
- Dec = 549
- 11. Through the JMS system.
- 12. CJCC, NORIS. Michael Jordan: 567-200-6823
- 13. No requirements will be dictated, however consideration may be given.
- 14. 7:00 a.m. 10:30 p.m., Except during count times.
- 15. Through their tablets.
- 16. We don't believe they do debit calling.
- 17. We are required to provide one twenty-five (25) minute visit weekly free. There is no limit above that for visits outside of the facility. Only one on-site visit weekly. There is no limit on calls.

18.

a.

- B Unit 3 visitation stations
- C Unit 4 visitation stations
- DF Unit 7 visitation stations
- DM Unit 3 visitation stations
- EM/EA/ED Unit 4 visitation stations
- J1/J2 Unit 4 visitation stations each
- K1/K2 Unit 4 visitation stations each
- L Unit 4 visitation stations
- M1/M2 Unit 3 visitation stations each
- b. We currently have 3, refer to addendum 1.
- c. Yes. 1.
- d. The numbers in 18a would be the minimum.
- e. CAT5 or CAT6 to their phone room switches provided they are not using a wireless/cellular solution.
- 19. Legal mailed is not scanned. Average of 25 pieces of US mail daily.
- 20. See 1.4 Evaluation in the RFI
- 21. N/A
- 22. N/A
- 23. 1/1/2024
- 24. This will be determined in the final contract.
- 25. See attachment.
- 26. The Trust Fund is our in house system that inmates use only for commissary. It is not used for phone or tablet funding.
- 27. No.
- 28. We do not have an inmate release provider.
- 29. On average we release 386 inmates/month.
- 30. No, CCNO does not provide debit cards upon release.
- 31. We do not take Bond at CCNO.
- 32. N/A
- 33. N/A
- 34. N/A

- 35. N/A
- 36. The selected vendor.
- 37. The selected vendor.
- 38. Through the current vendor via electronic daily ACH.

Smart Communications Question Responses:

- 1. All interested parties should turn in Part 1 and Part 2 of their proposal responses.
- 2. CCNO will be meeting with the top two or three vendors after June 12th and the proposals have been reviewed.
- 3. See attachment.
- 4. See attachment.
- 5. Yes they are in effect.
- 6. See attachment.
- 7. No messaging revenue provided under the current contract.
- 8. See attachment
- 9. See 18a above.
- 10. 1:1 for inmates except for the maximum security area that houses 48 inmates.
- 11. Questions will be accepted through June 2, 2023.



May 25, 2023

RE: RFI # 2023-002

Sent via email: Kelsey.goebel@ccnojail.org

Attention Kelsey Goebel:

Thank you for the opportunity to participate in the procurement process for the Corrections Commission of Northwest Ohio Inmate Telephone System, Video Visitation System and Other Services contract. In order to provide the best possible response, we ask for your help in clarifying the following items:

- 1. For the usage data provided in Attachment A of the RFI, please provide the phone calling minutes broken out between prepaid and debit calling.
- 2. For the usage data provided in Attachment A of the RFI, please provide the commission revenue broken out by service.
- 3. What commission rate do you receive on tablet services today?
- 4. Do you plan to follow up this RFI with an RFP, or do you intend to award a contract based on this proposal?
- 5. Does the current vendor offer any alternate calling types, such as Advance Pay, PayNow or Text-to-Connect? If so, what are the rates and fees charged for these calls?
- 6. Does the CCNO receive commissions on revenue generated by interstate calls today?
- 7. Does the CCNO require that proposals include commissions on interstate calls?
- 8. Will the CCNO allow for a proposal to present multiple pricing options for the CCNO's consideration?
- 9. Please provide a breakdown by housing unit of the inmate capacity and the number of phones each. The inmate capacity for each cell block is necessary for determining network requirements and charging stations needed to support the tablets.
- 10. Please provide the average daily population for 2022, broken down by month, if possible?
- 11. Is the inmate trust account managed through the commissary system or the Jail Management System or other system? If other, please specify.
- 12. Jail Management Integration Please provide the name and contact information for the current JMS vendor.
- 13. In order to ensure a level playing field for all bidders, please confirm that the successful vendor must provide new equipment. Also, please verify that this applies to both new potential bidders <u>and</u> the incumbent provider.



- 14. Please provide the schedule in which the inmates have access to the inmate phones.
- 15. How is commissary ordered today?
- 16. Does the current vendor provide debit calling? If so, how are debit accounts funded e.g., through an inmate's trust account, lobby kiosk, phone / website payments, etc.? Please list all available methods.
- 17. What limits does the CCNO place, if any, on use of the services in this RFP maximum number of onsite visits allowed per week (or other interval), remote visits per week, calls per week, minutes per call/visit, etc?
- 18. For the current video visitation system:
 - a. How many inmate kiosks are installed?
 - b. How many visitor kiosks are installed?
 - c. Do you have any portable kiosks?
 - d. Do you require the same equipment counts as those described above? If not, please explain.
 - e. What kind of wiring connects the kiosks to the equipment room?
- 19. Mail scanning is a required service listed Section 8. What is the average number of inmate mail pieces received daily? Of these, what percentage are legal mail?
- 20. Please provide the weighted values for all criteria to be considered in the evaluation of proposals.
- 21. Of the points that will be awarded for pricing, how many points will be allocated to rates, and how many will be allocated to commissions?
- 22. Historical usage data was furnished in Attachment A. Will this historical data be used in the evaluation and assignment of points for calling rates? If not, please clarify and provide the estimated/projected call volumes that will be used in the evaluation and assignment of points for calling rates.
- 23. What is the anticipated start date for this contract?
- 24. Some vendors provide alternate payment options, such as the ability to purchase a one-time phone call using a credit or debit card, without the necessity of setting up a prepaid account, and typically pay little to no commission on these calls. Will the CCNO please confirm that vendors are required to pay the same commission amount for all calls, including premium, prepaid, debit and collect?
- 25. Please provide the fee structure for all Trust Fund deposit methods including by amount deposited ranges:
 - Phone
 - Web/Mobile
 - Kiosk
 - Walk-in Retailer (Cash transactions)
 - Other



- 26. Please provide 3 months of detailed Trust Fund transaction history for all inmates or provide the information below:
 - Average number of Trust Fund deposits per month
 - Average amount of total dollars deposited per month
- 27. Does the CCNO currently receive a commission on Trust Fund deposits? If so, please provide.
- 28. Who is your current Inmate Release Provider?
- 29. On average, how many inmates are released each month?
- 30. Does the CCNO intend to issue a debit card to all inmates being released or is there a dollar threshold that must be met?
- 31. Who is your current vendor for cash bond / bail payment services?
- 32. Please provide fee structure for all Cash Bond/Bail payments
 - Phone:
 - Web:
 - Kiosk:
 - Other:
- 33. Please provide 3 months of detailed Cash Bond/Bail transaction history or provide the information below:
 - Average number of Bond/Bail payments made per month
 - Average total dollar amount of Bond/Bails paid per month
- 34. Does the CCNO currently receive a commission for Cash Bond/Bail payments? If so, please provide.
- 35. Will the CCNO continue to accept Cash Bond/Bail payments at the window or will the awarded vendor be the only option?
- 36. Who will be responsible for the removal of the cash of the lobby kiosk(s)?
- 37. Who will be responsible the removal of cash out of the booking kiosk(s)?
- 38. Please provide the current process for how booking kiosk money is retrieved and deposited into the bank.

If responding to vendor questions by email, please forward all responses to RFP@icsolutions.com

Thank you in advance for your assistance with these questions. We look forward to submitting our proposal for the CCNO consideration.

Sincerely,



Laura Burns
Director of Marketing
ICSolutions, A Keefe Group Company
210-572-9557

Fax: 210-693-1016 RFP@icsolutions.com

Dear Kelsey:

Smart Communications is excited to have the opportunity to propose our technologies and services in response to the RFI #2023-002 to provide Inmate Telephone System. Video Visitation System and Other Services to the Corrections Center of Northwest Ohio (CCNO)

To help ensure our proposal best meets the CCNO's requirements/needs, we are respectfully requesting the following information:

- 1. Page #3 of the RFI indicates that proposers are to submit their proposals in two parts. Part 1 of the proposal is comprised of the proposer's response to RFI sections 2-4 and is due 5/23/23. Part 2 of the proposal is comprised of the proposer's response to RFI sections 5-9 (financial offer) with site survey results and is due 6/12/23. Would the CCNO please advise if it is their intention to review all Part 1 proposal submissions to develop a "shortlist" and only those firms that have been shortlisted will be required to submit Part 2 of the proposal or are all proposers to submit a Part 2 of the proposal?
- 2. Page #3 of the RFI indicates that there are two different appointments to be scheduled. The first appointment relates to a mandatory site survey that must be completed between May 1st through May 19th. The second appointment relates RFI section 5-9 (financial offer) with site survey results (aka Part 2 of the proposal) and is dated June 12, 2023. Will the CCNO be reaching out to vendors to schedule the second appointment based upon a shortlist or are all vendors required to contact the CCNO to schedule the second appointment? What are the dates/time period in which the second appointment(s) with proposers will be held? What is the primary objective of the second appointment (i.e. is it an interview in which proposers will discuss/present their proposed solutions/offer with CCNO staff)?
- 3. The Master Services Agreement included in the RFI is dated 12/21/18. Would the CCNO please confirm that all ITS service and commission rates/financial compensation are still in effect? If not, would the CCNO please provide the most current ITS call and commission rates for each applicable call category/tariff type identified in the table below?:

Call Category/Tariff Type	Call Rate/Min.	Commission Rate Percentage
Local Collect		
IntraLata - Collect		
InterLata – Collect		
Interstate - Collect		
International - Collect		
Local Prepaid Collect		
IntraLata - Prepaid Collect		
InterLata – Prepaid Collect		
Interstate - Prepaid Collect		
International - Prepaid Collect		
Local PIN Debit		
IntraLata - PIN Debit		
InterLata – PIN Debit		
Interstate - PIN Debit		
International - PIN Debit		

4. Attachment A provided in the RFI only identifies the number of phone minutes used/month and does not provide total gross revenue data. Would the CCNO please provide the monthly

- Revenue/Commission Statements, relative to the ITS from the incumbent provider, covering the most recent 6-Month period?
- 5. The Master Services Agreement included in the RFI is dated 12/21/18. Would the CCNO please confirm that all VVS services rates are still in effect. If not, would the CCNO please provide their current VVS call and commission rates for each applicable call category/type identified in the table below?:

VVS Call Category/Type	Call Rate/Min.	Commission Rate Percentage
On-site VVS		
Remote VVS		
International - PIN Debit		

- 6. Attachment A provided in the RFI only identifies the number of paid VVS minutes/month and does not provide total gross revenue data or commissions received separately. Would the CCNO please provide the monthly Revenue/Commission Statements, relative to the VVS from the incumbent provider, covering the most recent 6-Month period?
- 7. Attachment A provided in the RFI only identifies the number of F&F photos, incoming and outgoing messaging/month and does not provide total gross revenue data or commissions received separately. Would the CCNO please provide the monthly Revenue/Commission Statements, relative inmate tablets (electronic messaging, entertainment, etc...), covering the most recent 6-month period?
- 8. Would the CCNO please provide the average daily population (ADP) for the same 6-month period of the ITS, VVS and miscellaneous tablet service monthly Revenue/Commission Statements requested?
- 9. Would the CCNO please provide the quantity of inmate kiosk devices currently installed/available to inmates?
- 10. Would the CCNO please provide the quantity tablet devices and charging stations currently installed/available to inmates?
- 11. After the first round of questions is answered, will the CCNO accept additional questions if clarification is needed for any of the CCNO's responses?

Thank you in advance for your assistance and we look forward to receiving the information requested. Sincerely,

Aaron Dexter

Proposal Specialist



www.smartcommmunications.us

Original Contract Language	
ITS Rates - 12/21/2018	
Interstate - collect	\$0.25/min
Interstate - debit, prepaid/AdvancePay	\$0.21/min
Local & Intrastate - collect, prepaid/AdvancePay	\$0.21/min
	Rates published on the
International - debit, prepaid/AdvancePay	Company website.

FCC Letter - 10/18/2021	
ITS Rates - effective 10/26/2021	
Interstate - collect, debit, prepaid/AdvancePay	\$0.21/min
Intrastate - collect, debit, prepaid/AdvancePay	\$0.21/min
	Rates published on the
International - debit, prepaid/AdvancePay	Company website.

		Phone	Video	Total	ADP
11/28/22	GTL Phone & Video Commission - Oct 2022	61,742.50	8,527.13	70,269.63	586
12/23/22	GTL Phone & Video Commission - Nov 2022	56,266.70	7,407.81	63,674.51	576
01/24/23	GTL Phone & Video Commission - Dec 2022	52,545.64	7,451.00	59,996.64	549
02/24/23	GTL Phone & Video Commission - Jan 2023	53,343.32	7,509.38	60,852.70	541
03/24/23	GTL Phone & Video Commission - Feb 2023	51,325.83	7,649.88	58,975.71	538
04/24/23	GTL Phone & Video Commission - Mar 2023	62,561.08	8,205.44	70,766.52	557

Report: Commission Report Summary for CCNO, OH ${\bf CCNO}$, ${\bf OH}$

Starting: 10/01/2022 Ending: 10/31/2022

31/2022	94.09			22	22 - 10/31/202	10/01/20	Collect Calls
a Call Count Total Minutes Total Revenue	Commission	nutes Total Revenue	Tot	Call Count	Lata	Termination	Call Type
1 13 \$2.94	\$2.7	13 \$2.94		1	Local	Completed Call	Collect Calls
a 22 194 \$43.26	\$40.6	194 \$43.26	2	22	Intralata	Completed Call	Collect Calls
a 1 14 \$3.15	\$2.9	14 \$3.15		1	Interlata	Completed Call	Collect Calls
ate 48 437 \$91.80	\$86.29	437 \$91.80	3	48	Interstate	Completed Call	Collect Calls
tional	-	-		-	International	Completed Call	Collect Calls
Rate 32 339 \$70.00	\$65.8	339 \$70.00	2	32	Mobile Rate	Completed Call	Collect Calls
104 1,000 \$211.15	\$198.4	1,000 \$211.15	·	104			
11	511						
022	94.0%				10/31/2022	10/01/2022 -	Prepaid
a Call Count Total Minutes Total Revenue	Commission	nutes Total Revenue	Tot	Call Count	Lata	Termination	Call Type
99 873 \$191.52	\$180.0	873 \$191.52	9	99	Local	Completed Call	Prepaid
a 660 5,494 \$1,217.16	\$1,144.1	5,494 \$1,217.16		660	Intralata	Completed Call	Prepaid
a 764 8,791 \$1,900.29	\$1,786.2	8,791 \$1,900.29	F.	764	Interlata	Completed Call	Prepaid
ate 7,617 68,503 \$15,043.97	\$14,141.3	\$8,503 \$15,043.97	7	7,617	Interstate	Completed Call	Prepaid
tional 245 1,588 \$424.47	\$399.0	1,588 \$424.47	5	245	International	Completed Call	Prepaid
Rate 23,684 210,879 \$46,349.21	\$43,568.2	10,879 \$46,349.21	l .	23,684	Mobile Rate	Completed Call	Prepaid
nail				-	Voicemail	Completed Call	Prepaid
33,069 296,129 \$65,126.62	\$61,219.0	96,129 \$65,126.62)	33,069			
0/31/2022				022	2022 - 10/31/20	s 10/01/2	All Call Type:
ta Call Count Total Minutes Total Revenue	Commission	nutes Total Revenue	Tot	Call Count	Lata	Termination	Call Type
100 887 \$194.46	\$182.7	887 \$194.46)	100	Local	Completed Call	All Calls
a 682 5,688 \$1,260.42	\$1,184.7	5,688 \$1,260.42	2	682	Intralata	Completed Call	All Calls
a 765 8,806 \$1,903.44	\$1,789.2	8,806 \$1,903.44	5	765	Interlata	Completed Call	All Calls
ate 7,665 68,941 \$15,135.77	\$14,227.6	\$15,135.77	5	7,665	Interstate	Completed Call	All Calls
tional 245 1,588 \$424.47	\$399.0	1,588 \$424.47	5	245	International	Completed Call	All Calls
Rate 23,716 211,218 \$46,419.21	\$43,634.0	11,218 \$46,419.21	3	23,716	Mobile Rate	Completed Call	All Calls
nail		-		-	Voicemail	Completed Call	All Calls
33,173 297,130 \$65,337.77	\$61,417.5	97,130 \$65,337.77	3	33,173			
Il Product	\$325.0			uct	Way Call Prod	cility Revenue: 3-	Additional Fac
	\$61,742.5					ssion	Total Commis
						nmate prepaid	Deductions: Ir
						illiate prepaid	Deddellong. II



(10/01/2022 - 10/31/2022)

Month	Product	Product Type	Item	Minutes	Pricing Rate	Revenue	Commission Rate	Commission Amount
2022-10	Message	Message	27,670	0	\$0.25 per item	\$6,917.50	\$0.0 per event	\$0.00
2022-10	Photos	Photos	2,631	0	\$0.25 per item	\$657.75	\$0.0 per event	\$0.00
2022-10	Tablet Session	Book	22	75	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Book - Bloom Schedule	1,787	35,188	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Free	1,570	6,560	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Free - Bloom Schedule	71,510	447,170	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Law Library	48	662	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Law Library - Bloom Schedule	4,141	91,876	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Locked Down Tablets	29	81	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Messaging - Bloom Schedule	63,513	159,998	\$0.03 per minute	\$4,799.94	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Phone Dialer	19,969	178,766	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Promotional	885	7,405	\$0.03 per minute	\$222.15	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Promotional - Bloom Schedule	16,439	532,113	\$0.03 per minute	\$15,963.39	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Standard	629	5,952	\$0.05 per minute	\$297.60	0.0% of Revenue	\$0.00
2022-10	Tablet Session	Standard - Bloom Schedule	25,406	461,838	\$0.05 per minute	\$23,091.90	0.0% of Revenue	\$0.00
2022-10	Tablet Video Visit	VVS Free	3,183	37,249	\$0.00 per minute	\$0.00	25.0% of Revenue	\$0.00
2022-10	Tablet Video Visit	VVS Paid	600'6	136,434	\$0.25 per minute	\$34,108.50	25.0% of Revenue	\$8,527.13
		Total	248,471	2,101,367		\$86,058.73		\$8,527.13

Starting: 11/01/2022 Ending: 11/30/2022

Collect Calls	11/01/20	22 - 11/30/20	22			94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Collect Calls	Completed Call	Local	-	-	-	-
Collect Calls	Completed Call	Intralata	28	121	\$28.14	\$26.4
Collect Calls	Completed Call	Interlata	3	44	\$9.45	\$8.88
Collect Calls	Completed Call	Interstate	20	231	\$48.20	\$45.3°
Collect Calls	Completed Call	International	1	0	\$0.25	\$0.24
Collect Calls	Completed Call	Mobile Rate	23	182	\$38.80	\$36.47
			75	580	\$124.84	\$117.35

Prepaid	11/01/2022 -	11/30/2022				94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Prepaid	Completed Call	Local	25	195	\$43.05	\$40.47
Prepaid	Completed Call	Intralata	727	5,766	\$1,275.12	\$1,198.6°
Prepaid	Completed Call	Interlata	683	8,194	\$1,767.57	\$1,661.52
Prepaid	Completed Call	Interstate	7,574	65,548	\$14,422.16	\$13,556.83
Prepaid	Completed Call	International	333	2,416	\$644.28	\$605.62
Prepaid	Completed Call	Mobile Rate	21,069	188,607	\$41,428.24	\$38,942.5
Prepaid	Completed Call	Voicemail	-	-	-	-
			30,411	270,728	\$59,580.42	\$56,005.60
All Call Type	es 11/01/2	022 - 11/30/2	022			
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
All Calls	Completed Call	Local	25	195	\$43.05	\$40.47
All Calls	Completed Call	Intralata	755	5,888	\$1,303.26	\$1,225.06
All Calls	Completed Call	Interlata	686	8,238	\$1,777.02	\$1,670.40
All Calls	Completed Call	Interstate	7,594	65,780	\$14,470.36	\$13,602.14
All Calls	Completed Call	International	334	2,416	\$644.53	\$605.86
All Calls	Completed Call	Mobile Rate	21,092	188,790	\$41,467.04	\$38,979.02
All Calls	Completed Call	Voicemail	-	<u> </u>	-	
			30,486	271,308	\$59,705.26	\$56,122.9
Additional Fa	cility Revenue: 3-	Way Call Prod	luct			\$143.7
Total Commis						\$56,266.7
	nmate prepaid					
Deductions: I						



(11/01/2022 - 11/30/2022)

Month	Product	Product Type	Item Count	Minutes	Pricing Rate	Revenue	Commission Rate	Commission Amount
2022-11	Message	Message	26,238	0	\$0.25 per item	\$6,559.50	\$0.0 per event	\$0.00
2022-11	Photos	Photos	2,587	0	\$0.25 per item	\$646.75	\$0.0 per event	\$0.00
2022-11	Tablet Session	Book	26	190	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Book - Bloom Schedule	1,360	27,172	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Free	1,097	4,923	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Free - Bloom Schedule	63,251	352,944	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Law Library	89	904	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Law Library - Bloom Schedule	3,479	606'22	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Locked Down Tablets	62	220	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Messaging - Bloom Schedule	57,402	143,456	\$0.03 per minute	\$4,303.68	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Phone Dialer	19,515	175,658	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Promotional	533	3,943	\$0.03 per minute	\$118.29	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Promotional - Bloom Schedule	15,866	511,501	\$0.03 per minute	\$15,345.03	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Standard	584	4,812	\$0.05 per minute	\$240.60	0.0% of Revenue	\$0.00
2022-11	Tablet Session	Standard - Bloom Schedule	23,584	415,185	\$0.05 per minute	\$20,759.25	0.0% of Revenue	\$0.00
2022-11	Tablet Video Visit	VVS Free	2,820	32,144	\$0.00 per minute	\$0.00	25.0% of Revenue	\$0.00
2022-11	Tablet Video Visit VVS Paid	VVS Paid	8,103	118,525	\$0.25 per minute	\$29,631.25	25.0% of Revenue	\$7,407.81
		Total	226,575	1,869,836		\$77,604.35		\$7,407.81

Starting: 12/01/2022 Ending: 12/31/2022

Collect Calls	s 12/01/20	22 - 12/31/20	22			94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Collect Calls	Completed Call	Local	-	-	_	
Collect Calls	Completed Call	Intralata	11	117	\$25.41	\$23.8
Collect Calls	Completed Call	Interlata	2	22	\$5.04	\$4.7
Collect Calls	Completed Call	Interstate	31	256	\$53.60	\$50.3
Collect Calls	Completed Call	International	-	_	_	
Collect Calls	Completed Call	Mobile Rate	3	7	\$1.80	\$1.6
		1	47	404	\$85.85	\$80.7
Prepaid	12/01/2022 -	12/31/2022				94.09
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Prepaid	Completed Call	Local	15	106	\$24.15	\$22.7
Prepaid	Completed Call	Intralata	513	4,411	\$969.57	\$911.4
Prepaid	Completed Call	Interlata	427	4,557	\$989.52	\$930.1
Prepaid	Completed Call	Interstate	7,560	63,447	\$13,976.61	\$13,138.0
Prepaid	Completed Call	International	238	1,785	\$473.34	\$444.9
Prepaid	Completed Call	Mobile Rate	20,264	177,696	\$39,068.08	\$36,724.0
Prepaid	Completed Call	Voicemail	-	-	_	
			29,017	252,005	\$55,501.27	\$52,171.1
All Call Type	es 12/01/2	2022 - 12/31/2	022			
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
All Calls	Completed Call	Local	15	106	\$24.15	\$22.7
All Calls	Completed Call	Intralata	524	4,529	\$994.98	\$935.2
All Calls	Completed Call	Interlata	429	4,580	\$994.56	\$934.8
All Calls	Completed Call	Interstate	7,591	63,704	\$14,030.21	\$13,188.4
All Calls	Completed Call	International	238	1,785	\$473.34	\$444.9
All Calls	Completed Call	Mobile Rate	20,267	177,704	\$39,069.88	\$36,725.6
All Calls	Completed Call	Voicemail	-	=	-	
			29,064	252,410	\$55,587.12	\$52,251.8
Additional Fa	cility Revenue: 3-	Way Call Proc	luct			\$293.7
Total Commis	ssion					\$52,545.6
Deductions: I	nmate prepaid					
	:					\$52.545.6



(12/01/2022 - 12/31/2022)

Month	Product	Product Type	ltem Count	Minutes	Pricing Rate	Revenue	Commission Rate	Commission Amount
2022-12	Message	Message	27,797	0	\$0.25 per item	\$6,949.25	\$0.0 per event	\$0.00
2022-12	Photos	Photos	2,721	0	\$0.25 per item	\$680.25	\$0.0 per event	\$0.00
2022-12	Tablet Session	Book	Ø	45	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Book - Bloom Schedule	1,441	29,438	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Free	1,263	5,375	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Free - Bloom Schedule	61,365	358,678	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Law Library	35	398	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Law Library - Bloom Schedule	3,231	69,921	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Locked Down Tablets	06	930	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Messaging - Bloom Schedule	55,161	163,141	\$0.03 per minute	\$4,894.23	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Phone Dialer	17,281	148,539	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Promotional	396	2,069	\$0.03 per minute	\$62.07	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Promotional - Bloom Schedule	17,486	557,053	\$0.03 per minute	\$16,711.59	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Standard	210	1,665	\$0.05 per minute	\$83.25	0.0% of Revenue	\$0.00
2022-12	Tablet Session	Standard - Bloom Schedule	19,618	401,857	\$0.05 per minute	\$20,092.85	0.0% of Revenue	\$0.00
2022-12	Tablet Video Visit	VVS Free	2,617	31,833	\$0.00 per minute	\$0.00	25.0% of Revenue	\$0.00
2022-12	Tablet Video Visit	VVS Paid	7,862	119,194	\$0.25 per minute	\$29,804.00	25.0% of Revenue	\$7,451.00
		Total	218,582	1,890,136		\$79,277.49		\$7,451.00

Report: Commission Report Summary for CCNO, OH

CCNO, OH

Starting: 01/01/2023 Ending: 01/31/2023

Collect Calis	01/01/20	23 - 01/31/20	23			94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Collect Calls	Completed Call	Local	9	33	\$7.77	\$7.30
Collect Calls	Completed Call	Intralata	13	110	\$24.36	\$22.90
Collect Calls	Completed Call	Interlata	11	34	\$8.61	\$8.09
Collect Calls	Completed Call	Interstate	23	231	\$48.60	\$45.68
Collect Calls	Completed Call	International	-	-	-	-
Collect Calls	Completed Call	Mobile Rate	_	-		-
			56	410	\$89.34	\$83.98
Prepaid	01/01/2023 - (01/31/2023				94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Prepaid	Completed Call	Local	57	555	\$121.17	\$113.90
Prepaid	Completed Call	Intralata	470	3,804	\$837.69	\$787.43
Prepaid	Completed Call	Interlata	684	7,627	\$1,649.13	\$1,550.18
Prepaid	Completed Call	Interstate	6,642	56,478	\$12,437.38	\$11,691.13
Prepaid	Completed Call	International	298	2,147	\$572.37	\$538.03
Prepaid	Completed Call	Mobile Rate	21,530	186,158	\$40,954.70	\$38,497.42
Prepaid	Completed Call	Voicemail	-	-	-	-
		11	29,681	256,771	\$56,572.44	\$53,178.09
All Call Type	s 01/01/2	023 - 01/31/20	023			
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
All Calls	Completed Call	Local	66	589	\$128.94	\$121.20
All Calls	Completed Call	Intralata	483	3,914	\$862.05	\$810.33
All Calls	Completed Call	Interlata	695	7,661	\$1,657.74	\$1,558.28
All Calls	Completed Call	Interstate	6,665	56,710	\$12,485.98	\$11,736.82
All Calls	Completed Call	International	298	2,147	\$572.37	\$538.03
All Calls	Completed Call	Mobile Rate	21,530	186,158	\$40,954.70	\$38,497.42
All Calls	Completed Call	Voicemail		-	_	-
			29,737	257,182	\$56,661.78	\$53,262.07
Additional Fa	cility Revenue: 3-	Way Call Prod	uct			\$81.25
Total Commis	ssion					\$53,343.32
Deductions: I	nmate prepaid					-
Doddonono						



(01/01/2023 - 01/31/2023)

Month	Product	Product Type	Item	Minutes	Pricing Rate	Revenue	Commission Rate	Commission Amount
2023-01	Message	Message	31,061	0	\$0.25 per item	\$7,765.25	\$0.0 per event	\$0.00
2023-01	Photos	Photos	2,368	0	\$0.25 per item	\$592.00	\$0.0 per event	\$0.00
2023-01	Tablet Session	Book	13	54	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Book - Bíoom Schedule	1,716	34,479	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Free	1,634	6,486	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Free - Bloom Schedule	64,783	387,932	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Law Library	119	1,666	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Law Library - Bloom Schedule	3,535	75,006	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Locked Down Tablets	64	423	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Messaging - Bloom Schedule	54,456	162,016	\$0.03 per minute	\$4,860.48	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Phone Dialer	19,192	166,812	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Promotional	613	3,101	\$0.03 per minute	\$93.03	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Promotional - Bloom Schedule	14,951	442,160	\$0.03 per minute	\$13,264.80	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Standard	446	4,437	\$0.05 per minute	\$221.85	0.0% of Revenue	\$0.00
2023-01	Tablet Session	Standard - Bloom Schedule	18,967	415,690	\$0.05 per minute	\$20,784.50	0.0% of Revenue	\$0.00
2023-01	Tablet Video Visit	VVS Free	2,986	36,485	\$0.00 per minute	\$0.00	25.0% of Revenue	\$0.00
2023-01	Tablet Video Visit	VVS Paid	7,987	120,150	\$0.25 per minute	\$30,037.50	25.0% of Revenue	\$7,509.38
		Total	224,891	1,856,897		\$77,619.41		\$7,509.38

Starting: 02/01/2023 Ending: 02/28/2023

Collect Call	s 02/01/2	023 - 02/28/20	23			94.09
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Collect Calls	Completed Call	Local	1	0	\$0.21	\$0.2
Collect Calls	Completed Call	Intralata	10	77	\$17.01	\$15.9
Collect Calls	Completed Call	Interlata	14	93	\$21.21	\$19.9
Collect Calls	Completed Call	Interstate	17	112	\$24.40	\$22.9
Collect Calls	Completed Call	International	-	-	-	
Collect Calls	Completed Call	Mobile Rate	1	15	\$3.20	\$3.0
			43	299	\$66.03	\$62.0
	02/01/2023 -					94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Prepaid	Completed Call	Local	86	1,130	\$242.34	\$227.80
Prepaid	Completed Call	Intralata	428	3,073	\$684.81	\$643.72
Prepaid	Completed Call	Interlata	638	7,316	\$1,582.77	\$1,487.80
Prepaid	Completed Call	Interstate	6,109	52,150	\$11,479.80	\$10,791.01
Prepaid	Completed Call	International	189	1,272	\$339.58	\$319.21
Prepaid	Completed Call	Mobile Rate	21,556	181,960	\$40,140.13	\$37,731.72
Prepaid	Completed Call	Voicemail	-	-	-	
			29,006	246,904	\$54,469.42	\$51,201.26
All Call Type	s 02/01/2	000 00000	200			
Call Type	Termination					
All Calls	Completed Call	Lata Local		Total Minutes	Total Revenue	Commission
Ali Calls	Completed Call		87	1,130	\$242.55	\$228.00
All Calls	Completed Call	Intralata	438	3,151	\$701.82	\$659.71
All Calls	Completed Call	Interlata	652	7,409	\$1,603.98	\$1,507.74
All Calls	Completed Call	Interstate	6,126	52,262	\$11,504.20	\$10,813.94
Ali Calis		International	189	1,272	\$339.58	\$319.21
All Calls	Completed Call Completed Call	Mobile Rate	21,557	181,976	\$40,143.33	\$37,734.73
All Calls	Completed Call	Voicemail				-
Additional Eac	ility Dayanya, 2 V	May Call Duad	29,049	247,204	\$54,535.45	\$51,263.33
Total Commis	cility Revenue: 3-\	vay Gall Prool	JUL			\$62.50
						\$51,325.83
	mate prepaid					
let Payment						\$51,325.83



(02/01/2023 - 02/28/2023)

Month	Product	Product Type	ltem Count	Minutes	Pricing Rate	Revenue	Commission Rate	Commission
2023-02	ECard Message	Message	948	0	\$0.25 per item	\$237.00	0	00 08
2023-02	Message	Message	32,737	0	\$0.25 per item	\$8,184,25	\$0.0 per event	30 00 0 8
2023-02	Photos	Photos	2,344	0	\$0.25 per item	\$586.00	\$0.0 per event	00 09
2023-02	Tablet Session	Book	21	167	\$0.00 per minute	\$0.00	0.0% of Revenue	00 0\$
2023-02	Tablet Session	Book - Bloom Schedule	1,347	24,314	\$0.00 per minute	\$0.00	0.0% of Revenue	00 08
2023-02	Tablet Session	Free	1,804	8,472	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Free - Bloom Schedule	65,337	398,696	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Law Library	81	1,049	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Law Library - Bloom Schedule	3,422	69,360	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Locked Down Tablets	63	279	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Messaging - Bloom Schedule	55,125	161,152	\$0.03 per minute	\$4,834.56	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Phone Dialer	19,219	169,846	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Promotional	780	3,062	\$0.03 per minute	\$91.86	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Promotional - Bloom Schedule	14,924	428,895	\$0.03 per minute	\$12,866.85	0.0% of Revenue	\$0.00
2023-02	Tablet Session	Standard	517	7,672	\$0.05 per minute	\$383.60	0.0% of Revenue	00.0\$
2023-02	Tablet Session	Standard - Bloom Schedule	17,022	379,027	\$0.05 per minute	\$18,951.35	0.0% of Revenue	\$0.00
2023-02	Tablet Video Visit	VVS Free	2,871	32,483	\$0.00 per minute	\$0.00	25.0% of Revenue	\$0.00
2023-02	Tablet Video Visit	VVS Paid	8,568	122,424	\$0.25 per minute	\$30,599.50	25.0% of Revenue	\$7,649.88
		Total	227,130	1,806,898		\$76,734.97		\$7,649.88

Starting: 03/01/2023 Ending: 03/31/2023

Collect Calls	s 03/01/2	023 - 03/31/20	23			94.09
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Collect Calls	Completed Call	Local	2	18	\$3.99	\$3.7
Collect Calls	Completed Call	Intralata	4	37	\$8.19	\$7.70
Collect Calls	Completed Call	Interlata	24	53	\$13.86	\$13.03
Collect Calls	Completed Call	Interstate	21	138	\$29.40	\$27.64
Collect Calls	Completed Call	International	1	0	\$0.25	\$0.24
Collect Calls	Completed Call	Mobile Rate	2	25	\$5.40	\$5.08
			54	273	\$61.09	\$57.42
Prepaid	03/01/2023 -	03/31/2023				94.0%
Call Type	Termination	Lata	Call Count	Total Minutes	Total Revenue	Commission
Prepaid	Completed Call	Local	98	1,264	\$271.53	\$255.24
Prepaid	Completed Call	Intralata	717	6,546	\$1,434.49	\$1,348.42
Prepaid	Completed Call	Interlata	545	6,193	\$1,340.85	\$1,260.40
Prepaid	Completed Call	Interstate	7,482	64,857	\$14,272.23	\$13,415.89
Prepaid	Completed Call	International	288	2,219	\$589.17	\$553.82
Prepaid	Completed Call	Mobile Rate	24,414	220,845	\$48,525.14	\$45,613.63
Prepaid	Completed Call	Voicemail	-	-	-	
			33,544	301,926	\$66,433.41	\$62,447.41
All Call Type	02/04/0	000 00/04/00	200			
	S 03/01/2					
Call Type	Termination	Lata		Total Minutes	Total Revenue	Commission
All Calls	Completed Call		100	1,282	\$275.52	\$258.99
All Calls	Completed Call	Intralata	721	6,583	\$1,442.68	\$1,356.12
All Calls	Completed Call	Interlata	569	6,246	\$1,354.71	\$1,273.43
Ali Calls	Completed Call	Interstate	7,503	64,996	\$14,301.63	\$13,443.53
All Calls	Completed Call	International	289	2,219	\$589.42	\$554.05
All Calls	Completed Call	Mobile Rate	24,416	220,870	\$48,530.54	\$45,618.71
All Calls	Completed Call	Voicemail	-	-	-	
			33,598	302,199	\$66,494.50	\$62,504.83
	ility Revenue: 3-V	Vay Call Produ	uct			\$56.25
otal Commis						\$62,561.08
	mate prepaid					-
let Payment						\$62,561.08



(03/01/2023 - 03/31/2023)

Month	Product	Product Type	Item Count	Minutes	Pricing Rate	Revenue	Commission Rate	Commission Amount
2023-03	ECard Message	Message	339	0	\$0.25 per item	\$84.75	0	\$0.00
2023-03	Message	Message	38,955	0	\$0.25 per item	\$9,738.75	\$0.0 per event	\$0.00
2023-03	Photos	Photos	2,297	0	\$0.25 per item	\$574.25	\$0.0 per event	\$0.00
2023-03	Tablet Session	Book	16	126	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Book - Bloom Schedule	1,524	24,319	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Free	1,533	6,951	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Free - Bloom Schedule	65,058	431,953	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Law Library	150	2,962	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Law Library - Bloom Schedule	3,942	83,112	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Locked Down Tablets	22	493	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Messaging - Bloom Schedule	808'09	182,201	\$0.03 per minute	\$5,466.03	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Phone Dialer	22,193	206,985	\$0.00 per minute	\$0.00	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Promotional	1,153	6,389	\$0.03 per minute	\$191.67	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Promotional - Bloom Schedule	17,019	509,397	\$0.03 per minute	\$15,281.91	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Standard	693	12,270	\$0.05 per minute	\$613.50	0.0% of Revenue	\$0.00
2023-03	Tablet Session	Standard - Bloom Schedule	18,639	436,048	\$0.05 per minute	\$21,802.40	0.0% of Revenue	\$0.00
2023-03	Tablet Video Visit	VVS Free	2,390	27,667	\$0.00 per minute	\$0.00	25.0% of Revenue	\$0.00
2023-03	Tablet Video Visit VVS Paid	WVS Paid	8,840	131,287	\$0.25 per minute	\$32,821.75	25.0% of Revenue	\$8,205.44
		Total	245,606	2,062,160		\$86,575.01		\$8,205.44